

APPENDIX

Cost Comparison between the Gulet Sirena and a selection of fully crewed catamarans available for charter in Croatia

All prices are correct for booking March 2026 and subject to change.

The Gulet Sirena

Cabins: 5 guest + 2 crew

Berths: 10 + 2

WC: 5

Weekly Prices:

May: €17,000 p/w Less 20% discount = €13,600

June: €20,000 p/w Less 15% = €17,000

July: €23,500 p/w less 10% = €21,500

August: €23,500 p/w less 10% = €21,500

September: €20,000 p/w less 15% = €17,000

October: €17,000 p/w less 20% = €13,600

Charter Rates Include

Crew service

Gulet Insurance

Wi-fi

A/C for 10-12 hours

Fuel for main engines for up to 3-4 hours cruising per day

All bedding, linens and towels

Full range of water toys

Daily Clean Service

VAT

Charter Rates Don't Include

Airport Transfers

Gratuities for crew

Private marina fees

Fuel for the tender for water sports

Food Options:

Half Board: (breakfast, lunch): €520/person/week

Full Board: €750/person/week

Children Discounts: 0-1 years old free of charge, 2-10 years old 50% discount

Various Fully Crewed Catamarans

Proposal ID: [917213697](#) - [Lagoon 52 F - 5 + 2 cab. - Akana - 2019. \(refit 2024\)](#)

Cabins: 5 guest + 2 crew

Berths: 10 + 2

WC: 6

Check in: 05.09.2026 after 17:00 (Trogir, Marina Trogir)

Check out: 12.09.2026 until 08:30 (Trogir, Marina Trogir)

Return on the evening before is desirable!

Price: €17.000,00

Security deposit: €3.000,00

Obligatory Services:

APA (Advance Provisioning Allowance): 6.000,00

Transit log: €680,00

Skipper: €1.925,00

Chef: €1.925,00

Starter pack: No charge [shampoo, conditioner, body wash, body lotion, sunscreen]

Optional services:

Early Check in €150,00 [2pm]

Hostess: €1.925,00 per week

One way: €950,00 per booking [to/from Dubrovnik, on request]

Proposal ID: 917213698 - Lagoon 52 - 6 cab. - Serenity - 2015

Included:

2 crew members (CAPTAIN & STEWARDESS)

Daily preparation of 2 meals: breakfast and light lunch

Water toys & equipment

Cabins: 5 + 1

Berths: 10 + 2

WC: 5 + 1

Check in: 05.09.2026 after 17:00 (Marina Kastela)

Check out: 12.09.2026 until 09:00 (Marina Kastela)

(Obligatory deadline for return to the yacht base is Friday 18:00h.)

Price: €19.600,00

Discounts: Early booking - 5 % - 1€8.620,00

Selected services:

- Comfort pack: 720,00 EUR [Comfort package D 2026 (Includes final cleaning, bed sheets, bath & hand & face towels (1 per person), beach towels, tea towels, L'Occitane shampoo, shower gel and soap (1 per toilet), dish soap & sponge, garbage bags, toilet paper, 1 L white wine, Croatian VAT)] - Obligatory

- APA (Advance Provisioning Allowance): 8.000,00 EUR [serving to cover the costs of requested supplies, port and mooring charges, diesel and fuel, communications, extras and depend on guest particular request for services, itinerary, food, beverages etc. The captain will keep an accurate record of spending and at the end of guest charter you will be refunded or asked to pay the difference if additional operating costs are incurred.] - Obligatory

- Skipper + Hostess: €0,00 (Captain & Stewardess / preparation of breakfast and one additional simple meal per day (lunch or dinner)] - Obligatory

- Stand up paddle (SUP): 0,00 EUR [TWO PIECES - INCLUDED IN PRICE] - Obligatory

Optional services:

- One way: €860,00 one-way [One way charter fee - Catamarans from 50 up to 53 ft (includes: full 7-days charter, operational/logistics fee, mooring fee in Dubrovnik not included) - ON REQUEST ONLY]

Wide range of extra water toys and supplies available on request

Proposal ID: 917213699 - Bali 5.4 - 6 + 2 cab. - Namaste of Bali - 2019

Included

2 crew members (CAPTAIN & STEWARDESS), Daily preparation of 2 meals: breakfast and light lunch

Water toys & equipment

Cabins: 6 (6 cabins for guests + 2 cabin single for crew)

Berths: 12

WC: 6

Check in: 05.09.2026 after 17:00 (Marina Kastela)

Check out: 12.09.2026 until 09:00 (Marina Kastela)

(The obligatory deadline for the return of the yacht to the yacht base is Friday 18:00h.)

Price: 23.900,00 EUR

Discounts: Early booking - 5 % - Price: 22.705,00 EUR

Selected services:

- Stand up paddle (SUP): 0,00 EUR [FOUR PIECES - INCLUDED IN PRICE] - Obligatory
- Comfort pack: 720,00 EUR [Comfort package D 2026 (Includes final cleaning, bed sheets, bath & hand & face towels (1 per person), beach towels, tea towels, L'Occitane shampoo, shower gel and soap (1 per toilet), dish soap & sponge, garbage bags, toilet paper, 1 L white wine, Croatian VAT)] - Obligatory
- APA (Advance Provisioning Allowance): 8.000,00 EUR [serving to cover the costs of requested supplies, port and mooring charges, diesel and fuel, communications, extras and depend on guest particular request for services, itinerary, food, beverages etc. The captain will keep an accurate record of spending and at the end of guest charter you will be refunded or asked to pay the difference if additional operating costs are incurred.] - Obligatory

Optional services:

Wide range of extra water toys and supplies available on request

Proposal ID: 917213700 - Yacht: Lagoon 560 - 5 + 2 cab. - Topaz - 2017. (2024)

INCLUDED

Crew, Watermaker, Wine Cooler, Tv, Water Toys: 2 X Sup, 2 X Inflatable Water Beds, Snorkeling Gear, Fishing Gear (Basic), Portable Bluetooth Speaker Jbl Xtreme 2 Gm

FULLY REFITTED (2024.): platform/tenderlift, engines, watermaker, generator, sun covers, bow net, ropes

- Open air cinema

Cabins: 5 + 2

Berths: 10 + 2

WC: 5 + 1

Check in: 18.07.2026 after 17:00 (Split, West Coast (Zapadna obala))

Check out: 25.07.2026 until 09:00 (Split, West Coast (Zapadna obala))

(The obligatory deadline for the return of the yacht to the yacht base is Friday 18:00h.)

Price: 23.900,00 EUR

Discounts: Early booking - 5 % - Client price: 22.705,00 EUR

Selected services:

- Stand up paddle (SUP): 0,00 EUR [TWO PIECES - INCLUDED IN PRICE] - Obligatory
- Hostess: 0,00 EUR [included in price, Stewardess (Daily preparation of 2 meals: breakfast and light lunch)] - Obligatory
- APA (Advance Provisioning Allowance): 8.000,00 EUR [serving to cover the costs of requested supplies, port and mooring charges, diesel and fuel, communications, extras and depend on guest particular request for services, itinerary, food, beverages etc. The captain will keep an accurate record of spending and at the end of guest charter you will be refunded or asked to pay the difference if additional operating costs are incurred.] - Obligatory
- Comfort pack: 720,00 EUR [Comfort package D 2026 (Includes final cleaning, bed sheets, bath & hand & face towels (1 per person), beach towels, tea towels, L'Occitane shampoo, shower gel and soap (1 per toilet), dish soap & sponge, garbage bags, toilet paper, 1 L white wine, Croatian VAT)] - Obligatory
- Skipper: 0,00 EUR [included in price] - Obligatory

- One way: 1.000,00 EUR one-way [One way charter fee - Catamarans from 54 up to 59 ft (includes: full 7-days charter, operational/logistics fee, mooring fee in Dubrovnik not included)-
Wide range of extra water toys and supplies available on request

Proposal ID: 917213701 - [Lagoon 560 - Cool Change - 2015. \(2021\)](#)

Included:

Yacht ready to sail - according to the valid specification

Croatian VAT

Use of on-board water sports and other equipment

Cabins: 4

Berths: 8

WC: 5

Check in: 18.07.2026 after 17:00 (Marina, Marina Agana (near Trogir))

Check out: 25.07.2026 until 09:00 (Marina, Marina Agana (near Trogir))

Price: 24.900,00 EUR

Discounts: - Special discount -15 % - Client price: 21.165,00 EUR

Selected services:

- APA (Advance Provisioning Allowance): 7.000,00 EUR [serves to cover the costs of crew fee (2.800,00 EUR per week), Comfort Pack (500 EUR per charter - Mandatory; payable from APA; Include: final cleaning, welcome package, Wi-Fi, bed linen & towels, beach towels Tourist tax (1.33 EUR/day/person) requested supplies, port, mooring charges, diesel and fuel, communications, extras dependent on guest particular request for services, itinerary, food, beverages etc. The Crew will keep an accurate record of spendings and at the end of charter guests will be refunded or asked to pay the difference if additional operating costs have incurred. In case of damage caused by guests, costs will be refunded from A.P.A. (in case when there is not enough amount of money on APA account to cover the damage, guest will be asked to cover the difference)] - Obligatory

Optional services:

- Cook: 200,00 EUR per day + food [on request]

- One way: 800,00 EUR one-way [To be added to the APA and paid from the APA]

- Wide range of extra water toys and supplies available on request